

New release by the Reed Organ Society!

In the ROS Bulletin, Autumn 1993, Vol. XII, No. 3 & No. 4, ROS published a two-part series titled The Organ Industry in Washington, New Jersey written by Gerry Redell. Her well-researched material has been reprinted in this publication with additional material added to tell more of the story of the two principal companies: Beatty's Manufactory (later Beethoven Organ Company) and Cornish & Company.

Part 1 - Focusing on Beatty and other less known companies, is reprinted in section one. It is followed by additional Beatty and Beethoven materials. Included is an extensive New York Times article published June 9, 1893, followed by original letters and advertising items. It is 94 pages in length.

Part 2 - Cornish & Company, is reprinted in section two with a packet of materials that would have been sent to prospective buyers in 1890. This section contains 46 pages.

The book contains many illustrations, either black & white or in color as in the originals. This volume sells for \$25 postage paid in the United States. For those wishing to purchase a copy outside the U.S., the cost including postage is: Canada \$28; overseas \$35.

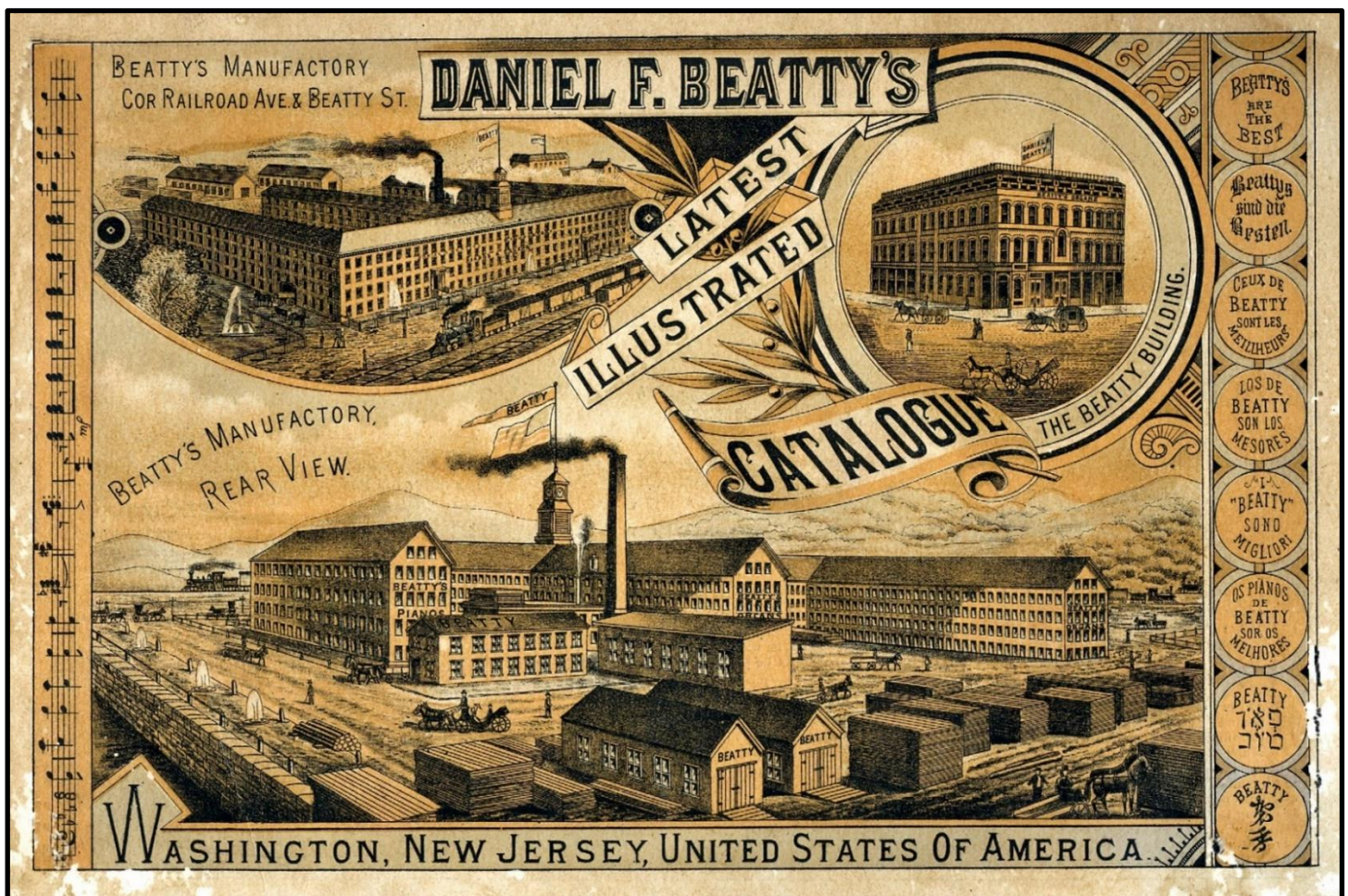
Payment may be made via the ROS website or by sending a check to:

*Reed Organ Society
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La Vernia, TX 78121-0218*

If you have any questions, just ask the Publications Secretary: Charlie Robison chuck99er@yahoo.com or 816-461-7300!


Reed Organ Manufacturers
 of
Washington, New Jersey

Compiled with Commentary by Charles A. Robison



1881 Holiday Edition Catalog Front Cover



REED ORGAN SOCIETY, INC.
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PO BOX 47, INDEPENDENCE, MO 64051-0047 USA

1893 Packard Organ



Reed Organ Manufacturers of Washington, New Jersey

Part 1: Beatty's Manufactory, etc.

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*Part One, focusing on Beatty and other less known companies, is reprinted in this section. It is followed by additional Beatty and Beethoven materials. Included is an extensive *New York Times* article published June 9, 1893, followed by original letters and advertising items.*

One interesting observation is the extensive amount of text in Beatty's advertising. He must surely have taken first place in this category!

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Organ Manufacturers of Washington, New Jersey

Part 2: Cornish & Company

In the ROS Bulletin, Autumn 1993, Vol. XII, No. 3 & No. 4, ROS published a two-part series titled "The Organ Industry in Washington, New Jersey" written by Gerry Redell. Her well-researched material has been reprinted in this publication with additional material added to tell more of the story. "Part 2 - Cornish & Company," is reprinted in this section with a packet of materials that would have been sent to prospective buyers in 1890. But first, a short Christmas tale.

It had been a cold and snowy December and little Sally's Youth's Companion had been delayed in the mail. But on this Christmas morning after the excitement of opening her presents, Sally lay by the fire reading her favorite magazine.

She spied an ad, "Cornish & Company - Catalog sent free to any address." She cornered her parents and pleaded her case.

"Even if we don't buy an organ, I can cut the pictures from the catalog and paste them in my new scrapbook I got for Christmas."

Shortly after the first of the year, a package arrived in the mail for Sally. Excitedly, she opened it to see what treasures it held!

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